SAFAR ALI TP

Pattambi, Palakkad, Kerala

PROFESSIONAL SUMMARY

Results-driven and adaptable professional with over 8 years of international experience in sales, customer service, and team supervision across the Gulf region, currently serving as a Sales Professional in Oman. Proven track record in staff training, inventory management, daily office administration, and driving sales growth in fast-paced retail and food service environments. Fluent in English, Hindi, and Arabic, with strong leadership capabilities and a hands-on approach to daily operations.

EXPERIENCE

Sales Executive / Supervisor

2022 – Present

Oman

Deliver high-quality sales support and customer service to diverse international clients in English, Hindi, and Arabic.
Manage day-to-day sales operations, product demonstrations, customer inquiries, and transaction processing.
Oversee stock counts, inventory control, and store maintenance to ensure smooth daily operations.
Prepare daily sales logs, register summaries, and routine administrative documentation for office records.

Sales Representative

2021 – 2022

Qatar

Managed daily floor duties and assisted clients with purchasing decisions to consistently drive location sales goals.
Checked incoming shipments, maintained organized display areas, and reconciled end-of-day cash counts.
Handled basic administrative tasks, client follow-ups, and customer feedback resolution.

Crew Trainer

2017 – 2021

McDonald's – Kuwait

Trained, onboarded, and mentored new store team members on company service standards, fast operation, and safety protocols.
Supervised active shifts to ensure high service speed, product quality, and positive customer interactions.
Supported store leadership with shift scheduling, stock tracking, and administrative record maintenance.

EDUCATION

Kerala State Board

Jun 2009 – Jun 2010

Higher Secondary Education (Plus Two)

University Name, Kerala

Bachelor of Commerce (B.Com) – Coursework Completed

SKILLS

Team Leadership, Staff Training & Coaching, Shift Supervision, Performance Monitoring, Client Acquisition, Relationship Management, Product Upselling, Conflict Resolution, Inventory Control, Basic Data Entry, Store Documentation, Cash Handling & Reconciliation

CERTIFICATIONS

Certified Crew Trainer – McDonald's Kuwait

LANGUAGES

English (Fluent) **Hindi** (Fluent) **Arabic** (Professional / Conversational)